LONGMONT RECREATION & GOLF SERVICES
A Division of Community Services

Golf Course Advisory Board Meeting Agenda

Date: June 24, 2019
Time: 6:00 pm
Location: Twin Peaks Golf Course Clubhouse
1200 Cornell Drive, Longmont, CO 80503

1. Roll Call

2. Approval of Agenda

3. Approval of Previous Months Minutes
   A. April 22, 2019 Golf Course Advisory Board Regular Meeting

4. Communications
   A. Golf Professionals Monthly Report

5. Public Invited to Be Heard

6. Old Business

7. New Business
   A. Ute Creek Golf Course Presentation – Sam Linnenburger/Jeff Andresen
   B. Bond Projects Update – Ute Creek Maintenance Building

8. Items from Staff

9. Items from Board

10. Public Invited to be Heard

11. Adjournment

SUNSET GOLF COURSE

TWIN PEAKS GOLF COURSE

Ute Creek GOLF COURSE

MINUTES
LONGMONT GOLF COURSE ADVISORY BOARD
April 22, 2019

The April 22, 2019 meeting of the Longmont Golf Course Advisory Board was called to order by Board member Yetzer at 6:00 p.m. in the Twin Peaks Golf Course Clubhouse.

Item 1 – Roll Call

Bill Yetzer, Vice Chair, called the roll. Those present were Board members John Bishop, Matt Toepfer, and Fred Schulerud. Board member Earl Ingalls arrived late, Board member Shannon Wheeler and Council member Aren Rodriguez were absent. Staff members present were Jeff Friesner, Danielle Shara, Ryan Williams, Keith Martin, Sam Linnenburger and Jeff Weed.

Item 2 – Approval of Agenda

A. April 22, 2019 Golf Course Advisory Board Regular Meeting
Board member Bishop moved the April 22, 2019 meeting agenda be approved. Board member Toepfer seconded. The motion passed unanimously.

Item 3 – Approval of Minutes of the Previous Meeting

A. Board member Bishop moved the minutes of the March 25, 2019 meeting be approved. Board member Schulerud seconded. The motion passed unanimously.

Item 4 – Communications

A. Golf Professionals Monthly Reports

	March Revenue			March Rounds		
	Projected	Actual	MTD %	Projected	Actual	MTD %
Sunset	$ 32,502	$ 26,179	% 80.54	1,525	1,116	% 73.18
Twin Peaks	$ 72,323	$ 66,363	% 91.75	1,869	1,506	% 80.57
Ute Creek	$ 74,952	$ 55,792	% 74.43	1,741	1,472	% 84.54

Item 5 – Public Invited to be Heard

There were no public to be heard.

Item 6 – Old Business

There was no old business.

Item 7 – New Business

A. Twin Peaks Golf Course Presentation – Mr. Friesner introduced Jeff Weed, Golf Course Maintenance Supervisor at Twin Peaks. Mr. Weed and Mr. Martin gave a presentation on the Twin Peaks 2019 Golf Course improvement plans that have taken place or will take place this year. Irrigation, clubhouse enhancements and restaurant food choices are some of the improvements addressed. A copy of the full presentation will be emailed to Board members after the Board meeting.

B. New Golf Rule Changes – Mr. Linnenburger suggested using the CGA website for more in depth details, online visuals and explanations of the rule changes for better understanding.

Item 8 – Items from Staff

There were no items from Staff.

Item 9 – Items from Board

Item 11 – Public Invited to be heard
There was no further public to be heard

Item 12 – Adjournment
Board member Bishop moved the meeting be adjourned. Board member Schulerud seconded. Board member Yetzer adjourned the meeting at 6:44 p.m.

Minutes Approved:

_____
Bill Yetzer
Golf Course Advisory Board Chair

_____
Danielle Shara
Recording Secretary

Golf Rounds
2019 vs 2018

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Sunset													
2018													
Rounds	522	324	1,896	2,477	3,570	4,393	4,436	4,572	3,340	2,016	808	728	29,082
Rounds YTD	522	869	2,765	5,242	8,812	13,205	17,641	22,213	25,553	27,569	28,377	29,105	
Open Days	6	5	23	24	28	30	31	31	29	21	13	8	249
Open Days YTD	6	11	34	58	86	116	147	178	207	228	241	249	
2019													
Projected Rounds	324	598	1,525	2,438	3,675	4,490	4,633	4,587	3,259	2,406	864	403	29,202
Actual Rounds	506	151	1,116	2,720	3,108								7,601
Actual Rounds YTD	506	657	1,773	4,493	7,601								
Open Days	7	2	13	23	23								68
Open Days YTD	7	9	22	45	68								
Month 2019 vs 2018	**-3.1%**	**-53.4%**	**-41.1%**	**9.8%**	**-12.9%**								
YTD 2019 vs 2018	**-3.1%**	**-24.4%**	**-35.9%**	**-14.3%**	**-13.7%**								
Round Difference	**-16**	**-173**	**-780**	**243**	**-462**								**-1,188**
YTD Difference	**-16**	**-212**	**-992**	**-749**	**-1,211**								
Open Days Difference	**1**	**-3**	**-10**	**-1**	**-5**								**-18**
YTD Difference	**1**	**-2**	**-12**	**-13**	**-18**								
Twin Peaks													
2018													
Rounds	852	411	2,181	2,826	3,571	4,643	4,983	4,677	5,457	2,285	1,154	981	34,021
Rounds YTD	852	1,263	3,444	6,270	9,841	14,484	19,467	24,144	29,601	31,886	33,040	34,021	
Open Days	10	4	23	23	28	30	31	31	30	21	15	13	259
Open Days YTD	10	14	37	60	88	118	149	180	210	231	246	259	
2019													
Projected Rounds	515	841	1,869	2,659	4,036	5,047	5,161	5,485	4,092	2,665	1,224	606	34,200
Actual Rounds	914	586	1,506	2,901	3,462								9,369
Actual Rounds YTD	914	1,500	3,006	5,907	9,369								
Open Days	10	8	16	25	25								84
Open Days YTD	10	18	34	59	84								
Month 2019 vs 2018	**7.3%**	**42.6%**	**-30.9%**	**2.7%**	**-3.1%**								
YTD 2019 vs 2018	**7.3%**	**18.8%**	**-12.7%**	**-5.8%**	**-4.8%**								
Round Difference	**62**	**175**	**-675**	**75**	**-109**								**-472**
YTD Difference	**62**	**237**	**-438**	**-363**	**-472**								
Open Days Difference	**0**	**4**	**-7**	**2**	**-3**								**-4**
YTD Difference	**0**	**4**	**-3**	**-1**	**-4**								
Ute Creek													
2018													
Rounds	545	378	2,041	3,004	4,282	5,610	5,335	5,855	4,774	2,587	1,107	950	36,468
Rounds YTD	545	923	2,964	5,968	10,250	15,860	21,195	27,050	31,824	34,411	35,518	36,468	
Open Days	6	4	23	25	29	30	31	31	29	22	11	12	253
Open Days YTD	6	10	33	58	87	117	148	179	208	230	241	253	
2019													
Projected Rounds	460	795	1,741	3,034	4,529	5,535	5,524	5,947	4,532	2,815	1,068	620	36,600
Actual Rounds	1,010	760	1,472	3,443	4,139								10,824
Actual Rounds YTD	1,010	1,770	3,242	6,685	10,824								
Open Days	11	8	15	25	24								83
Open Days YTD	11	19	34	59	83								
Month 2019 vs 2018	**85.3%**	**101.1%**	**-27.9%**	**14.6%**	**-3.3%**								
YTD 2019 vs 2018	**85.3%**	**91.8%**	**9.4%**	**12.0%**	**5.6%**								
Round Difference	**465**	**382**	**-569**	**439**	**-143**								**574**
YTD Difference	**465**	**847**	**278**	**717**	**574**								
Open Days Difference	**5**	**4**	**-8**	**0**	**-5**								**-4**
YTD Difference	**5**	**9**	**1**	**1**	**-4**								
All Courses													
2018													
Rounds	1,919	1,113	6,118	8,307	11,423								28,880
Rounds YTD	1,919	3,032	9,150	17,457	28,880								
Open Days	22	13	69	72	85								261
Open Days YTD	22	35	104	176	261								
2019													
Projected Rounds	1,299	2,234	5,135	8,131	12,240	15,072	15,318	16,019	11,883	7,886	3,156	1,629	100,002
Actual Rounds	2,430	1,497	4,094	9,064	10,709								27,794
Actual Rounds YTD	2,430	3,927	8,021	17,085	27,794								
Open Days	28	18	44	73	72								235
Open Days YTD	28	46	90	163	235								
Month 2019 vs 2018	**26.6%**	**34.5%**	**-33.1%**	**9.1%**	**-6.3%**								
YTD 2019 vs 2018	**26.6%**	**29.5%**	**-12.3%**	**-2.1%**	**-3.8%**								
Round Difference	**511**	**384**	**-2,024**	**757**	**-714**								**-1,086**
YTD Difference	**511**	**895**	**-1,129**	**-372**	**-1,086**								
Open Days Difference	**6**	**5**	**-25**	**1**	**-13**								**-26**
YTD Difference	**6**	**11**	**-14**	**-13**	**-26**								

Golf Revenue
2019 vs 2018

	January	February	March	April	May	June	July	August	September	October	November	December	Total
Sunset													
2018													
Revenue	$ 11,371	$ 9,718	$ 34,812	$ 41,598	$ 49,743	$ 65,226	$ 65,818	$ 65,092	$ 47,873	$ 26,335	$ 11,249	$ 13,056	$ 441,890
Revenue YTD	$ 11,371	$ 21,089	$ 55,901	$ 97,499	$ 147,242	$ 212,468	$ 278,286	$ 343,378	$ 391,250	$ 417,585	$ 428,834	$ 441,890	
2019													
Projected	$ 8,505	$ 26,349	$ 32,502	$ 46,316	$ 58,523	$ 66,166	$ 70,706	$ 66,411	$ 48,414	$ 30,338	$ 12,816	$ 8,234	$ 475,280
Actual Revenue	$ 10,851	$ 5,096	$ 26,179	$ 42,238	$ 53,360								$ 137,723
Actual Revenue YTD	$ 10,851	$ 15,947	$ 42,125	$ 84,364	$ 137,723								
Month 2019 vs 2018	**-4.6%**	**-47.6%**	**-24.8%**	**1.5%**	**7.3%**								
YTD 2019 vs 2018	**-4.6%**	**-24.4%**	**-24.6%**	**-13.5%**	**-6.5%**								
Revenue Difference	**$ (520)**	**$ (4,623)**	**$ (8,633)**	**$ 640**	**$ 3,616**								**$ (9,519)**
YTD Difference	**$ (520)**	**$ (5,142)**	**$ (13,775)**	**$ (13,135)**	**$ (9,519)**								
Twin Peaks													
2018													
Revenue	$ 43,522	$ 26,753	$ 85,682	$ 89,598	$ 123,325	$ 121,489	$ 121,267	$ 112,850	$ 95,608	$ 40,129	$ 26,186	$ 26,623	$ 913,030
Revenue YTD	$ 43,522	$ 70,275	$ 155,957	$ 245,555	$ 368,879	$ 490,368	$ 611,636	$ 724,485	$ 820,093	$ 860,222	$ 886,407	$ 913,030	
2019													
Projected	$ 36,613	$ 55,197	$ 72,323	$ 86,169	$ 138,893	$ 133,500	$ 125,901	$ 125,308	$ 92,310	$ 58,553	$ 29,242	$ 16,415	$ 970,424
Actual Revenue	$ 49,038	$ 26,877	$ 66,363	$ 89,298	$ 136,556								$ 368,131
Actual Revenue YTD	$ 49,038	$ 75,915	$ 142,277	$ 231,576	$ 368,131								
Month 2019 vs 2018	**12.7%**	**0.5%**	**-22.5%**	**-0.3%**	**10.7%**								
YTD 2019 vs 2018	**12.7%**	**8.0%**	**-8.8%**	**-5.7%**	**-0.2%**								
Revenue Difference	**$ 5,516**	**$ 124**	**$ (19,319)**	**$ (300)**	**$ 13,231**								**$ (748)**
YTD Difference	**$ 5,516**	**$ 5,640**	**$ (13,679)**	**$ (13,979)**	**$ (748)**								
Ute Creek													
2018													
Revenue	$ 22,824	$ 32,699	$ 83,279	$ 105,644	$ 164,701	$ 202,748	$ 194,549	$ 195,836	$ 169,685	$ 73,672	$ 39,273	$ 40,620	$ 1,325,529
Revenue YTD	$ 22,824	$ 55,523	$ 138,802	$ 244,446	$ 409,147	$ 611,895	$ 806,444	$ 1,002,280	$ 1,171,965	$ 1,245,637	$ 1,284,909	$ 1,325,529	
2019													
Projected	$ 14,577	$ 50,766	$ 74,952	$ 112,060	$ 177,486	$ 194,366	$ 190,315	$ 195,204	$ 152,753	$ 96,619	$ 38,582	$ 24,576	$ 1,322,256
Actual Revenue	$ 40,920	$ 30,916	$ 55,792	$ 128,996	$ 167,133								$ 423,759
Actual Revenue YTD	$ 40,920	$ 71,837	$ 127,629	$ 256,625	$ 423,759								
Month 2019 vs 2018	**79.3%**	**-5.5%**	**-33.0%**	**22.1%**	**1.5%**								
YTD 2019 vs 2018	**79.3%**	**29.4%**	**-8.0%**	**5.0%**	**3.6%**								
Revenue Difference	**$ 18,095.95**	**$ (1,782.18)**	**$ (27,486.56)**	**$ 23,352**	**$ 2,432**								**$ 14,611**
YTD Difference	**$ 18,095.95**	**$ 16,313.77**	**$ (11,172.79)**	**$ 12,179**	**$ 14,611**								
All Courses													
2018													
Revenue	$ 77,717	$ 69,169	$ 203,773	$ 236,841	$ 337,769	$ 389,462	$ 381,634	$ 373,777	$ 313,165	$ 140,135	$ 76,707	$ 80,299	$ 2,680,449
Revenue YTD	$ 77,717	$ 146,887	$ 350,659	$ 587,500	$ 925,269	$ 1,314,731	$ 1,696,365	$ 2,070,143	$ 2,383,308	$ 2,523,443	$ 2,600,150	$ 2,680,449	
2019													
Projected	$ 59,695	$ 132,312	$ 179,777	$ 244,545	$ 374,902	$ 394,032	$ 386,922	$ 386,923	$ 293,477	$ 185,510	$ 80,640	$ 49,225	$ 2,767,960
Revenue	$ 100,810	$ 62,889	$ 148,334	$ 260,532	$ 357,049								$ 929,613
Revenue YTD	$ 100,810	$ 163,698	$ 312,032	$ 572,565	$ 929,613								
Month 2019 vs 2018	**29.7%**	**-9.1%**	**-27.2%**	**10.0%**	**5.7%**								
YTD 2019 vs 2018	**29.7%**	**11.4%**	**-11.0%**	**-2.5%**	**0.5%**								
Revenue Difference	**$ 23,092**	**$ (6,280)**	**$ (55,439)**	**$ 23,692**	**$ 19,280**								**$ 4,344**
YTD Difference	**$ 23,092**	**$ 16,812**	**$ (38,627)**	**$ (14,935)**	**$ 4,344**								**$ (9,314)**